



Aspire Public Schools

Quarterly Financial Report¹

For the twelve months ending June 30, 2018

¹ Financials unaudited.

4th Quarter Financial Highlights

- The financials included in this report are based on unaudited numbers for the year ending June 30, 2018. The presentation of Aspire’s year-end financials in our audit report will differ due to the presentation of numbers and, if applicable, any audit adjustments. The Audit Committee will be meet in November to review and approve Aspire’s 2017/18 audit report.
- For the twelve months ending June 30, 2018, EBIDA was \$8.4 million versus \$8.5 million for the twelve months ending June 30, 2017. EBIDA for this year is better than expected with our approved budget of \$6.7 million in EBIDA.
- Aspire ended the year with \$41.1 million in cash & investments, compared to \$49.2 million a year ago. The \$8.1 million decrease in cash & investments is attributed to planned capital expenditures over the past year together with planned operating spend.
- Aspire ended the year with \$16.6 million in accounts payable and accrued expenses which is slightly lower than the \$17.6 million reported at this time last year due to ongoing construction at Aspire East, Ben Holt Middle, and the EPAPA gym in June of last year.
- Accounts receivable balance of \$22.8 million at June 30, 2018 is \$2.9 million higher than \$19.9 million at June 30, 2017. This increase is mainly attributed to a change in payment schedule for SB 740 State Facility Grant program where less funds were paid up front than in the prior year.
- Aspire ended the year with \$138.6 million in debt, down from \$141.0 million in the prior year. The decrease is due to principal payments made on the 2015 and 2016 Bonds. The Umpqua Bank line of credit was utilized at year end with \$2.2 million outstanding at June 30, 2018, representing \$2.0 million increase from June. The increase is due to cash needed to support five of our schools where cash balances were lower due to timing of receipt of general funding as well as State or Federal grant funding.
- Below is a status of construction projects as of June 30, 2018:

Summary of Aspire Construction Project / Region	Funding Type	Budget	Funds Received	Costs Incurred Q4	Total Costs as of 06/30/18	Remaining to be billed
Aspire ERES (Building) Bay Area	State Grant + Loan (50/50)	30,000,000	7,412,000	266,348	2,222,991	27,777,009
Prop 39 Clean Energy (Solar/HVAC) California Schools	State Grant	5,800,000	5,800,000	357,374	3,305,125	2,494,875
	Total:	35,800,000	13,212,000	623,722	5,528,116	30,271,884

Aspire Public Schools
Unaudited Consolidated Balance Sheet*

		<u>June 30, 2018</u>	<u>June 30, 2017</u>
Assets			
Current	Cash & Equivalents	\$ 40,953,626	\$ 39,121,851
	Restricted Cash	4,242,656	4,609,969
	Accounts Receivable	22,773,785	19,920,844
	Pledges Receivable	3,919,091	4,743,280
	Prepaid Expenses	1,628,009	645,459
	Total Current Assets	73,517,166	69,041,404
Non-Current	Restricted Cash	10,165,132	10,676,702
	Investments	136,619	10,104,496
	Pledges Receivable	24,358	1,048,172
	Property & Equipment (net)	168,981,232	168,154,461
	Other Assets (net)	380,877	425,716
	Total Non-Current Assets	179,688,217	190,409,547
	Total Assets	\$ 253,205,384	\$ 259,450,951
Liabilities & Net Assets			
Current	Accounts Payable	6,709,127	7,229,912
	Accrued Expenses	9,911,382	10,344,731
	Debt	2,346,686	2,183,813
	Lines of Credit	2,200,000	200,000
	Total Current Liabilities	21,167,196	19,958,456
Non-Current	Deferred Rent Due	866,451	834,483
	Debt	136,285,887	138,851,094
	Total Liabilities	158,319,534	159,644,033
Net Assets	Beginning Net Assets	99,806,918	96,912,930
	Change in Net Assets	(4,921,068)	2,893,988
	Ending Net Assets**	94,885,850	99,806,918
Total Liabilities & Net Assets		\$ 253,205,384	\$ 259,450,951

Note: Certain items have been reclassified to conform with current period presentation.

* Consolidated Statements include Aspire Public Schools, Aspire Public Schools TN LLC, and College For Certain Inc.

** As of July 1, 2017, Alder Graduate School of Education financials have been removed from the consolidated report.

In prior June 30, 2017 report, ending net assets of \$102.7 million included \$2.9 million in Alder GSE net assets.

Aspire Public Schools
Unaudited Consolidated Statement of Activities*

	Twelve Months Ended <u>June 30, 2018</u>	Twelve Months Ended <u>June 30, 2017</u>
Active Schools	40	40
Enrollment	16,323	15,801
Average Daily Attendance %	95.4%	95.3%
ADA	15,577	15,055
Revenues		
State ADA-Based	\$ 154,030,025	\$ 144,036,704
<i>Per ADA (Annualized)</i>	9,888	9,568
Other State	15,894,643	13,259,521
Total State Revenues	<u>169,924,668</u>	<u>157,296,225</u>
Federal Programs	12,583,013	13,980,394
Special Education	11,135,854	10,122,848
Food Programs	6,797,003	6,746,711
Local	2,677,277	2,469,084
Donations & Grants	4,188,753	6,385,033
Other Income	476,677	257,624
Total Revenues	<u>207,783,245</u>	<u>197,257,919</u>
Expenses		
<i>Schools</i>		
Payroll & Benefits	136,442,707	127,003,808
Operating	40,032,208	36,625,182
Total School Expenses	<u>176,474,915</u>	<u>163,628,989</u>
<i>Regional Office</i>		
Payroll & Benefits	7,250,374	7,567,861
Operating	2,613,311	3,087,035
Total Regional Office Expenses	<u>9,863,685</u>	<u>10,654,895</u>
<i>Home Office</i>		
Payroll & Benefits	13,058,352	12,683,568
Operating	4,805,214	3,800,090
Total Home Office Expenses	<u>17,863,566</u>	<u>16,483,657</u>
Total Expenses	204,202,166	190,767,542
CY Expenses with PY Revenues	(4,861,971)	(2,025,596)
Total Expenses for EBIDA	<u>199,340,195</u>	<u>188,741,946</u>
Earnings Before Interest & Depreciation	8,443,049	8,515,973
Other (Income) Expense		
Depreciation & Amortization	7,522,138	6,744,189
Interest	5,255,484	5,083,592
Other (Income) Expense	(70,398)	387,919
CY Expenses with PY Revenues	4,861,971	2,025,596
Net Other	<u>17,569,194</u>	<u>14,241,295</u>
Net Funds Provided (Used)	<u>(9,126,144)</u>	<u>(5,725,322)</u>
Special Multi-Year Revenues	4,205,076	8,619,310
Total Funds Provided	\$ <u>(4,921,068)</u>	\$ <u>2,893,988</u>

Note: Certain items have been reclassified to conform with current period presentation.

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In prior June 30, 2017 report, ending net assets of \$102.7 million included \$2.9 million in Alder GSE net assets.

Aspire Public Schools
 Unaudited Consolidated Statement of Changes In Cash*

	<u>Twelve Months Ended</u> <u>June 30, 2018</u>	<u>Twelve Months Ended</u> <u>June 30, 2017</u>
Operating Activities		
Total Funds Provided	\$ (4,921,068)	\$ 2,893,988
Depreciation & Amortization	7,522,138	6,744,189
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Provided By Operating Activities	2,601,070	9,638,176
Current Balance Sheet Accounts		
Restricted Cash	367,313	(1,867,044)
Accounts Receivable	(2,852,940)	3,797,366
Pledges Receivable	824,189	(587,030)
Prepaid Expenses	(982,550)	276,464
Accounts Payable	(520,785)	862,795
Accrued Expenses	(433,349)	815,311
Deferred Revenue	-	-
Capital Leases	-	-
Debt	162,873	113,888
Lines of Credit	2,000,000	(500,000)
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Net Current Changes	(1,435,248)	2,911,749
Non-Current Balance Sheet Accounts		
Restricted Cash	511,570	4,029,716
Investments	9,967,877	(10,104,496)
Pledges Receivable	1,023,814	1,951,828
Property & Equipment (net)	(826,771)	(11,325,521)
Other Assets (net)	44,840	47,499
Depreciation & Amortization	(7,522,138)	(6,744,189)
Deferred Rent Due	31,968	37,147
Capital Leases	-	-
Debt	(2,565,206)	929,656
Inter-organization	-	0
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Net Non-Current Changes	665,953	(21,178,359)
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Net Change In Cash	1,831,774	(8,628,434)
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Beginning Cash	39,121,851	47,750,285
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Ending Cash	\$ 40,953,626	\$ 39,121,851
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