



Aspire Public Schools

Quarterly Financial Report¹

For the three and nine months ending March 31, 2018

¹ Financials unaudited.

3rd Quarter Financial Highlights

- Aspire ended the quarter with \$44.2 million in cash & investments, compared to \$54.3 million a year ago. The \$10.1 million decrease in cash & investments is attributed to planned capital expenditures over the past year together with planned operating spend.
- Aspire ended the quarter with \$11.2 million in accounts payable and accrued expenses. The \$.9 million decrease from a year ago is primarily due to \$.9 million on accounts payable on the books a year prior related to the Aspire East construction project.
- Accounts receivable balance of \$21.8 million for the quarter ending Mar 31, 2018 is \$7.3 million lower than \$29.1 million at Dec 31, 2017. This decrease is due to faster distribution and collection of LCFF accounts receivable balances, increased state apportionments (P-1 Certification), and receipt of significant portion of Title I, II, and III funds for the current year.
- Total revenues of \$154.2 million during the first nine months of the year is on track with budget and were \$8.9 million higher than a year ago. This increase is due to higher enrollment and higher per-pupil funding.
- Expenses are on track with budget. Total expenses of \$158.5 million during the first nine months of the year were \$11.9 million higher than a year ago. This increase is due to increases in staffing and operating expenses tied to increases in enrollment and inflation.
- The City of Oakland recently approved permits to begin construction work on the new ERES campus in the Fruitvale neighborhood. The project is going to come in at around \$30 million and is funded by a Prop1D grant from the state. Construction is slated to begin in early 18/19 and is expected to be completed for the start of the 19/20 year. Below is a status of construction projects as of March 31, 2018:

Summary of Aspire Construction Project / Region	Funding Type	Budget	Funds Received	Costs Incurred Q3	Total Costs as of 03/31/18	Remaining to be billed
Aspire ERES (Building) Bay Area	State Grant + Loan (50/50)	30,000,000	7,412,000	29,379	1,956,643	28,043,357
Prop 39 Clean Energy (Solar/HVAC) California Schools	State Grant	5,800,000	5,000,000	380,342	2,947,751	2,852,249
	Total:	35,800,000	12,412,000	409,721	4,904,394	30,895,606

Aspire Public Schools
Unaudited Consolidated Balance Sheet*

		<u>March 31, 2018</u>	<u>March 31, 2017</u>	<u>December 31, 2017</u>	<u>June 30, 2017</u>
Assets					
Current	Cash & Equivalents	\$ 34,072,770	\$ 54,340,968	\$ 28,682,371	\$ 39,121,852
	Restricted Cash	2,322,858	2,002,510	3,104,265	4,609,969
	Accounts Receivable	21,756,751	15,067,196	29,082,600	19,920,844
	Pledges Receivable	507,680	1,725,000	2,942,680	4,743,280
	Prepaid Expenses	493,012	319,834	790,020	645,459
	Total Current Assets	59,153,070	73,455,508	64,601,936	69,041,404
Non-Current	Restricted Cash	8,593,307	11,093,059	10,893,237	10,676,702
	Investments	10,104,357	-	5,132,476	10,104,496
	Pledges Receivable	48,172	2,500,000	48,172	1,048,172
	Property & Equipment (net)	168,937,809	163,895,765	170,032,430	168,154,461
	Other Assets (net)	390,092	511,278	401,966	425,716
	Total Non-Current Assets	188,073,735	178,000,101	186,508,281	190,409,547
	Total Assets	\$ 247,226,805	\$ 251,455,610	\$ 251,110,217	\$ 259,450,951
Liabilities & Net Assets					
Current	Accounts Payable	4,556,427	6,253,691	6,774,676	7,229,912
	Accrued Expenses	6,649,658	5,823,239	7,332,189	10,344,731
	Debt	2,352,843	2,291,562	1,819,690	2,183,813
	Lines of Credit	-	-	-	200,000
	Total Current Liabilities	13,558,928	14,368,492	15,926,555	19,958,456
Non-Current	Deferred Rent Due	858,459	825,197	850,467	834,483
	Debt	136,470,638	136,250,480	137,086,699	138,851,094
	Total Liabilities	150,888,025	151,444,169	153,863,721	159,644,033
Net Assets	Beginning Net Assets	99,806,918	96,912,930	99,806,918	96,912,930
	Change in Net Assets	(3,468,138)	3,098,510	(2,560,422)	2,893,988
	Ending Net Assets**	96,338,780	100,011,441	97,246,496	99,806,918
Total Liabilities & Net Assets		\$ 247,226,805	\$ 251,455,610	\$ 251,110,217	\$ 259,450,951

Note: Certain items have been reclassified to conform with current period presentation.

* Consolidated Statements include Aspire Public Schools, Aspire Public Schools TN LLC, and College For Certain Inc.

** As of July 1, 2017, Alder Graduate School of Education financials have been removed from the consolidated report. In prior June 30, 2017 report, ending net assets of \$102.7 million included \$2.9 million in Alder GSE net assets.

Aspire Public Schools
Unaudited Consolidated Statement of Activities*

	<u>Nine Months Ended</u> <u>March 31, 2018</u>	<u>Nine Months Ended</u> <u>March 31, 2017</u>	<u>Three Months Ended</u> <u>March 31, 2018</u>	<u>Three Months Ended</u> <u>March 31, 2017</u>
Active Schools	40	40	40	40
Enrollment	16,342	15,714	16,348	15,716
Average Daily Attendance %	95.6%	95.7%	94.8%	94.9%
ADA	15,627	15,046	15,497	14,918
Revenues				
State ADA-Based	\$ 116,513,529	\$ 107,470,164	\$ 39,450,379	\$ 34,916,623
<i>Per ADA (Annualized)</i>	<i>9,941</i>	<i>9,524</i>	<i>10,182</i>	<i>9,362</i>
Other State	10,964,490	9,912,680	3,624,627	3,430,060
Total State Revenues	<u>127,478,019</u>	<u>117,382,844</u>	<u>43,075,005</u>	<u>38,346,683</u>
Federal Programs	9,212,660	10,091,034	2,803,499	3,350,866
Special Education	7,894,470	7,401,559	2,810,574	2,741,059
Food Programs	4,882,605	4,773,487	1,974,560	1,761,181
Local	1,854,480	1,857,243	495,165	545,322
Donations & Grants	2,619,313	3,652,906	193,195	1,890,940
Other Income	253,877	165,688	108,596	85,059
Total Revenues	<u>154,195,425</u>	<u>145,324,760</u>	<u>51,460,595</u>	<u>48,721,110</u>
Expenses				
<i>Schools</i>				
Payroll & Benefits	99,700,465	92,490,300	33,662,279	31,770,561
Operating	29,149,958	25,932,295	9,053,298	8,324,954
Total School Expenses	<u>128,850,423</u>	<u>118,422,595</u>	<u>42,715,577</u>	<u>40,095,515</u>
<i>Regional Office</i>				
Payroll & Benefits	5,275,693	5,489,238	1,709,175	1,914,843
Operating	1,918,874	2,338,796	574,282	794,042
Total Regional Office Expenses	<u>7,194,567</u>	<u>7,828,034</u>	<u>2,283,457</u>	<u>2,708,885</u>
<i>Home Office</i>				
Payroll & Benefits	9,490,572	9,021,556	3,190,818	3,143,969
Operating	3,608,503	2,663,168	1,232,681	804,741
Total Home Office Expenses	<u>13,099,075</u>	<u>11,684,725</u>	<u>4,423,499</u>	<u>3,948,709</u>
Total Expenses	<u>149,144,066</u>	<u>137,935,354</u>	<u>49,422,533</u>	<u>46,753,109</u>
CY Expenses with PY Revenues	<u>(3,173,424)</u>	<u>(1,282,380)</u>	<u>(1,310,641)</u>	<u>(523,728)</u>
Total Expenses for EBIDA	<u>145,970,641</u>	<u>136,652,974</u>	<u>48,111,892</u>	<u>46,229,381</u>
Earnings Before Interest & Depreciation	8,224,784	8,671,786	3,348,703	2,491,729
Other (Income) Expense				
Depreciation & Amortization	5,469,782	4,893,419	2,010,803	1,652,489
Interest	3,940,100	3,734,928	1,353,111	1,150,763
Other (Income) Expense	(69,133)	77,577	(22,569)	2
CY Expenses with PY Revenues	3,173,424	1,282,380	1,310,641	523,728
Net Other	<u>12,514,174</u>	<u>9,988,304</u>	<u>4,651,985</u>	<u>3,326,983</u>
Net Funds Provided (Used)	<u>(4,289,390)</u>	<u>(1,316,518)</u>	<u>(1,303,282)</u>	<u>(835,254)</u>
Special Multi-Year Revenues	821,252	4,415,028	395,567	3,014,992
Total Funds Provided	<u>\$ (3,468,138)</u>	<u>\$ 3,098,510</u>	<u>\$ (907,715)</u>	<u>\$ 2,179,738</u>

Note: Certain items have been reclassified to conform with current period presentation.

* Consolidated Statements include Aspire Public Schools, Aspire Public Schools TN LLC, and College For Certain Inc.

** As of July 1, 2017, Alder Graduate School of Education financials have been removed from the consolidated report.

In prior June 30, 2017 report, ending net assets of \$102.7 million included \$2.9 million in Alder GSE net assets.

Aspire Public Schools
Unaudited Consolidated Statement of Changes In Cash*

	<u>Nine Months Ended</u> <u>March 31, 2018</u>	<u>Nine Months Ended</u> <u>March 31, 2017</u>	<u>Three Months Ended</u> <u>March 31, 2018</u>	<u>Three Months Ended</u> <u>March 31, 2017</u>
Operating Activities				
Total Funds Provided	\$ (3,468,138)	\$ 3,098,510	\$ (907,715)	\$ 2,179,738
Depreciation & Amortization	5,469,782	4,893,419	2,010,803	1,652,489
	-----	-----	-----	-----
Provided By Operating Activities	2,001,644	7,991,929	1,103,087	3,832,227
Current Balance Sheet Accounts				
Restricted Cash	2,287,111	740,415	781,407	910,297
Accounts Receivable	(1,835,906)	8,651,014	7,325,849	9,014,731
Pledges Receivable	4,235,600	2,431,250	2,435,000	775,000
Prepaid Expenses	152,448	602,089	297,008	262,622
Accounts Payable	(2,673,484)	(113,426)	(2,218,247)	1,105,864
Accrued Expenses	(3,695,073)	(3,706,181)	(682,532)	(1,019,021)
Deferred Revenue	-	-	-	-
Capital Leases	-	-	-	-
Debt	169,030	221,637	533,153	622,455
Lines of Credit	(200,000)	(700,000)	-	(750,000)
	-----	-----	-----	-----
Net Current Changes	(1,560,275)	8,126,798	8,471,638	10,921,948
Non-Current Balance Sheet Accounts				
Restricted Cash	2,083,395	3,613,359	2,299,931	1,864,505
Investments	140	-	(4,971,881)	-
Pledges Receivable	1,000,000	500,000	-	(1,500,000)
Property & Equipment (net)	(783,348)	(7,066,825)	1,094,621	(4,204,625)
Other Assets (net)	35,625	(38,062)	11,875	(61,812)
Depreciation & Amortization	(5,469,782)	(4,893,419)	(2,010,803)	(1,652,489)
Deferred Rent Due	23,976	27,860	7,992	9,287
Capital Leases	-	-	-	-
Debt	(2,380,456)	(1,670,958)	(616,061)	60,385
Inter-organization	-	0	-	(0)
	-----	-----	-----	-----
Net Non-Current Changes	(5,490,451)	(9,528,044)	(4,184,326)	(5,484,749)
Net Change In Cash	(5,049,082)	6,590,683	5,390,400	9,269,426
	-----	-----	-----	-----
Beginning Cash	39,121,851	47,750,285	28,682,370	45,071,543
	-----	-----	-----	-----
Ending Cash	\$ 34,072,770	\$ 54,340,968	\$ 34,072,770	\$ 54,340,969
	=====	=====	=====	=====

Note: Certain items have been reclassified to conform with current period presentation.

* Consolidated Statements include Aspire Public Schools, Aspire Public Schools TN LLC, and College For Certain Inc.

** As of July 1, 2017, Alder Graduate School of Education financials have been removed from the consolidated report.

In prior June 30, 2017 report, ending net assets of \$102.7 million included \$2.9 million in Alder GSE net assets.